



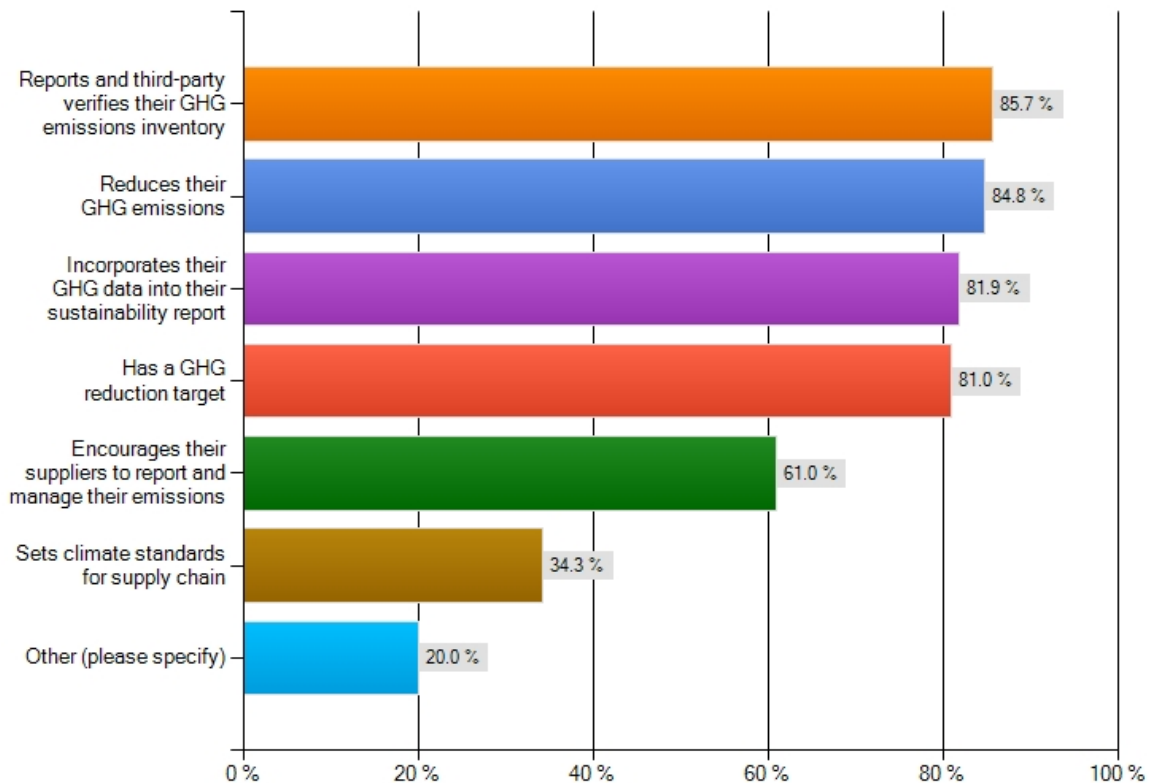
The Climate Registry Annual Member Survey Results

In February 2010, the more than 400 members of The Climate Registry were asked to complete a 28-question survey that focused on three themes:

- Environmental Leadership – what are the actions and accomplishments of environmental leaders today?
- Future Trends – what are the key trends in policy and business that will determine an organization's approach to greenhouse gas reporting and reductions?
- Membership in The Climate Registry – what is the value and effectiveness of the many services The Registry provides its members

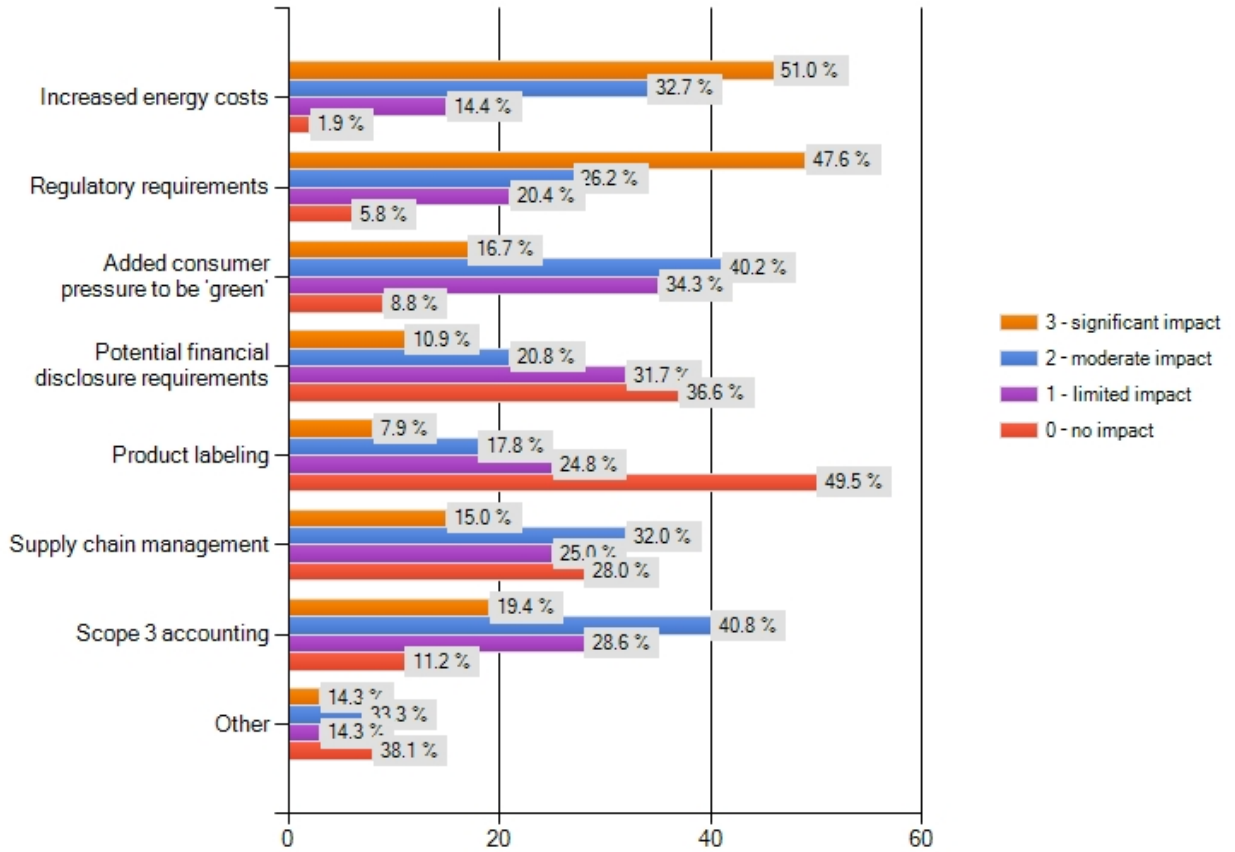
More than 100 of The Registry's members responded. Detailed responses to key questions are provided below.

In your view, in 2010 an environmental leader in the climate arena performs the following (check all that apply):

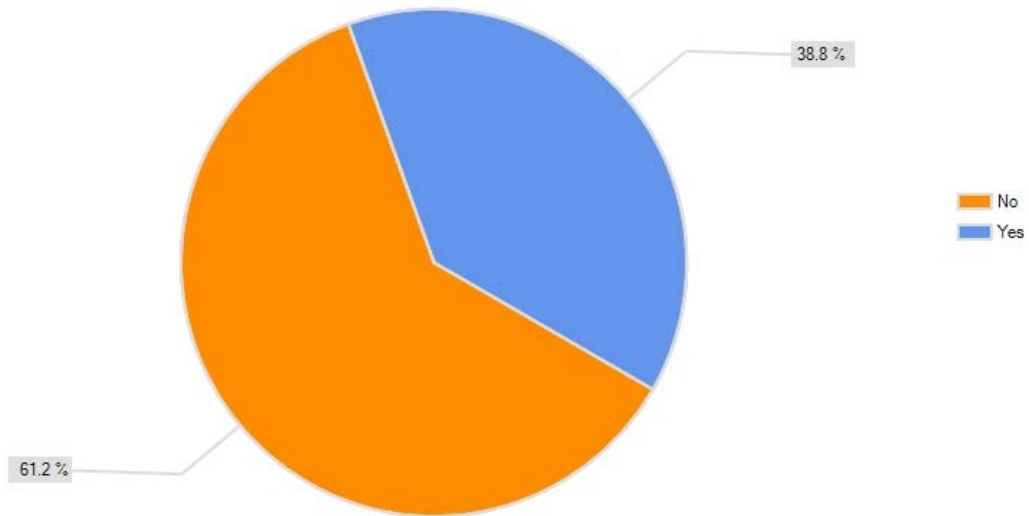


- The most common responses specified in "Other" included:
 - Undertakes energy reduction strategies and energy efficiency related measures
 - Shares best practices/policies and educates stakeholders, peer organizations about climate change strategies
 - Measures Scope 3 emissions

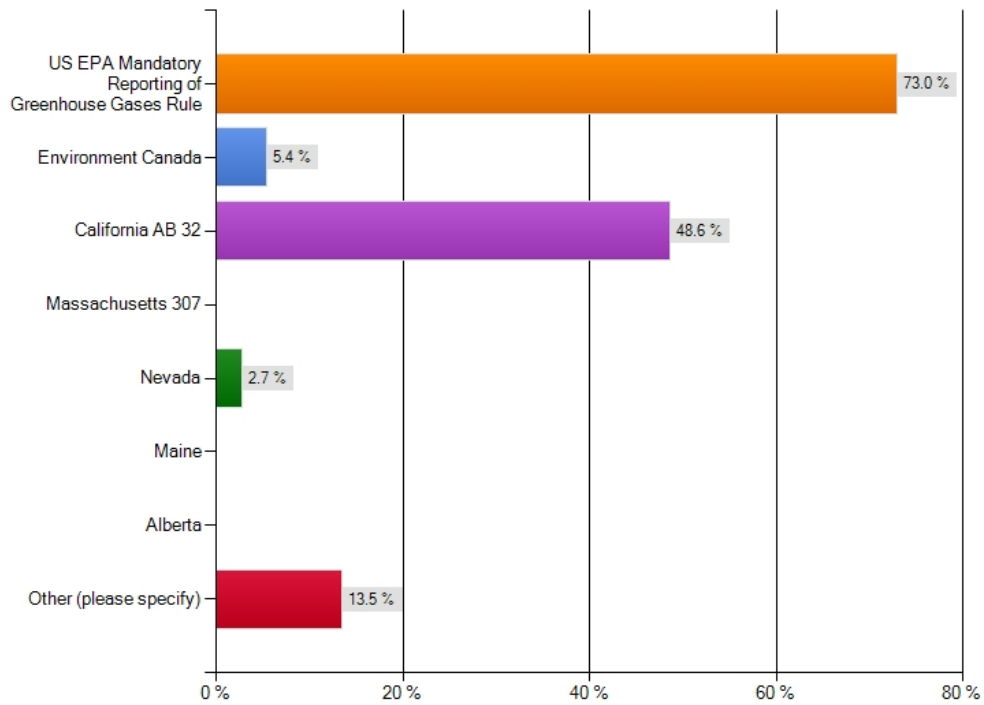
Please rank the following in terms of how they will impact your business operations over the next several years:



Are you subject to a mandatory greenhouse gas reporting rule?



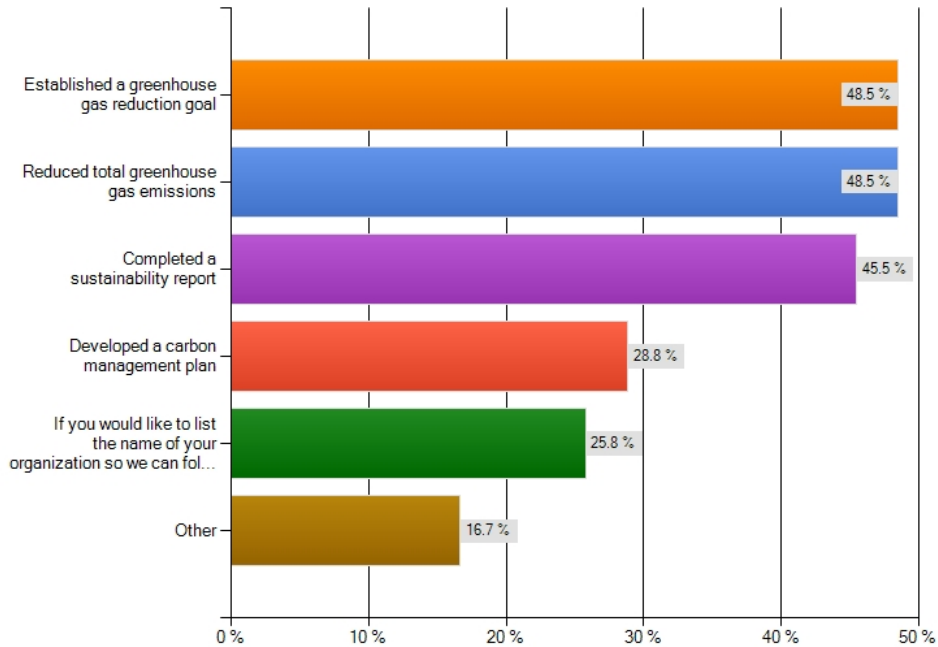
If so, which one?



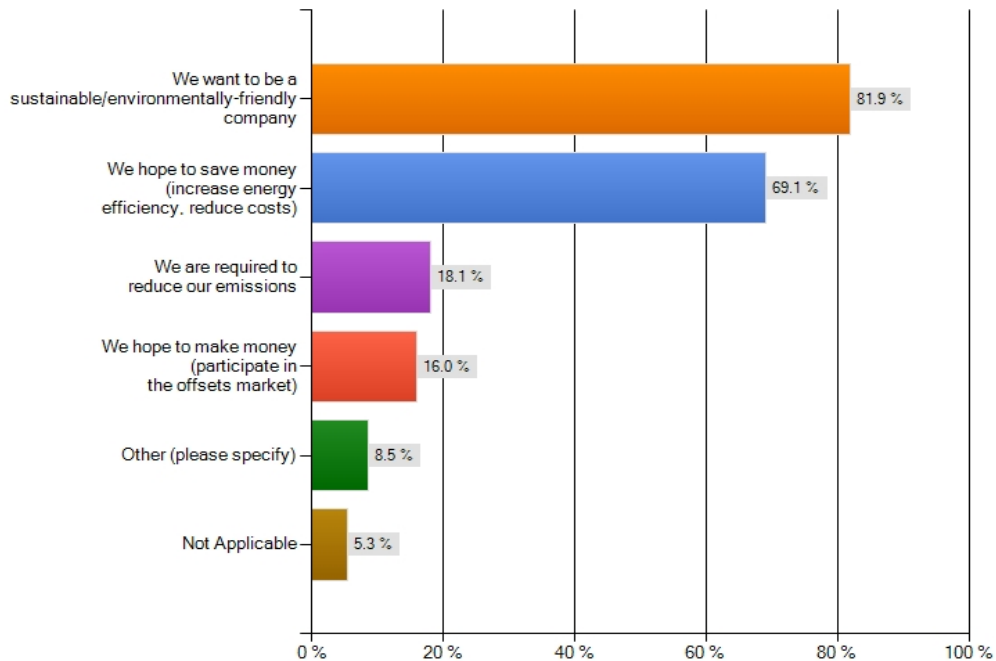
“Other” responses included:

- Ontario GHG Reporting
- Western Climate Initiative
- Washington (forthcoming)
- Minnesota High Global Warming Potential reporting
- Oregon's rule, effective with 2009 emissions.

Please indicate if your organization has taken any of the following actions:



What are the most important drivers to reduce emissions in your organization?



Responses to “Other” included:

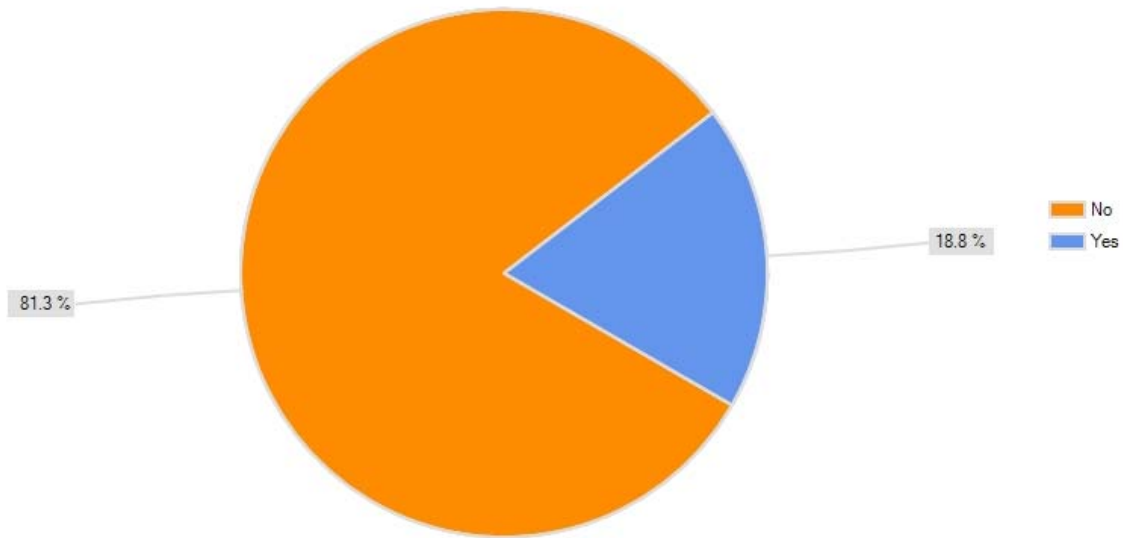
- For universities, responding to pressures from students and faculty to “walk the talk”
- Having a reduction plan can be a prerequisite to bidding on certain projects.

What actions did you take, or plan to take, to reduce your emissions?

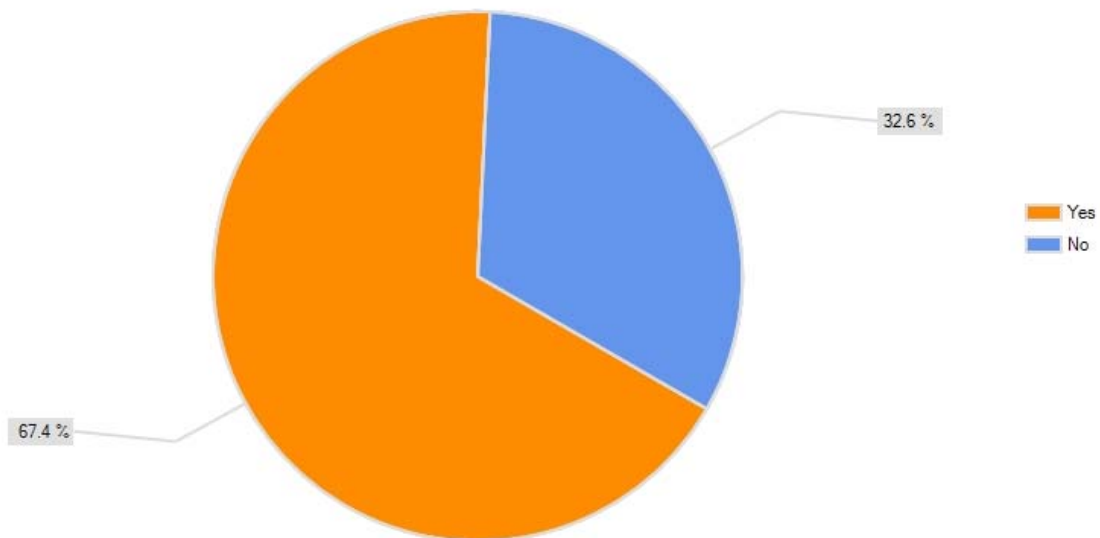
Responses to this question varied widely, and almost every respondent gave some examples of actions in progress, including:

- Implementing energy efficiency projects on-site
- Increasing operation of co-generation plant
- Installing solar thermal heating and solar arrays
- Replacing old boilers with high efficiency models and inefficient T12 lights campus wide
- Installing occupancy sensor controls for HVAC systems.
- Reducing Scope 3 emissions such as business travel and increasing green power purchases

Is your future GHG management or reduction plan contingent upon mandatory regulation?



Do your short terms goals (2-5 years) include a GHG emissions reduction plan?



If yes, what measures do you plan to implement to meet your reduction goals?

There were a wide variety of actions identified, most including a combination of energy efficiency, renewable energy, fuel switching, energy conservation, reductions through Scope 3 emissions and green purchasing practices.